

**MINUTES OF REGULAR MEETING OF THE BOARD OF DIRECTORS  
DELAWARE PROSPERITY PARTNERSHIP, INC.**

**August 7, 2023**

A regular meeting of the Board of Directors (the “Board”) of Delaware Prosperity Partnership, Inc. (the “Corporation”) was held on August 7, 2023, at 4:00 pm, at CSC Station, 112 S French St, Wilmington, DE 19801. The meeting commenced at 4:01 pm ET.

Board members in attendance, which constituted a quorum:

Governor John Carney (co-Chair)	Tony Edwards, Dupont*Travis Hastings, Lakeside Farms*
Rodman Ward, III, CSC (co-Chair)	Robert Herrera, The Mill
Rob Rider, O.A. Newton (Treasurer)	Gregg Moore, Becker Morgan Group*
Desmond Baker, Desmond Baker & Associates (Secretary)	Brian Pettyjohn, Delaware Senate*
Fayette Blake, Pathways to Success, Inc.*	John Walsh, Delaware Senate*
William Bush, Delaware House of Representatives*	Cherese Winstead, Delaware State University
Patrick Callahan, CompassRed	Lyndon Yearick, Delaware House of Representatives*
Doneene Damon, Richards, Layton & Finger	<i>*attended via videoconference</i>

In attendance from the Corporation:

Kurt Foreman, President & CEO	Christina Marconi, Engagement Manager
Susan Coulby, Senior Marketing Communications Manager	Noah Olson, Director of Innovation
Becky Harrington, Vice President of Business Development	Dalia Rodriguez, Team & Operations Coordinator
Chris Kelly, Senior Economic Researcher	Guests in attendance:
Megan Kopistecki, Senior Business Development Manager	Elio Battista, Jr., Parkowski, Guerke & Swayze
Joe Lewis, Director of Marketing & External Relations	Andy Lubin, Special Projects - Consultant
Bryan Mack, Business Development Manager	Scott Malfitano, CSC
Charles Madden, Director of Existing Business Engagement & Talent	Michael Marquardt, Global Advisor - Consultant
	Jon Sheehan, Office of the Governor
	Clint Nessmith and Amy Curtis – RDG
	Alex Cooke, Jeff Marcell, and Mishka Parkins - TIP

Introductory Remarks

Co-Chairs Ward and Carney opened the meeting by thanking everyone for attending.

Meeting Minutes

Upon a motion duly made and seconded, the meeting minutes of the May 22, 2023, Board meeting were approved.

Treasurer’s Report

Director Rider provided an overview regarding the status of the Corporation’s finances and expenditures. Upon a motion duly made and seconded, the financials and expenditures were approved.

### Performance Oversight

Ms. Harrington reported on project announcement expectations for the remainder of the year, and Mr. Kelly presented a lead-source analysis. Ms. Harrington then talked about upcoming national engagement and trade-show plans. Mr. Olson reviewed local and national innovation activities, including BIO 2023 and efforts around the hydrogen hub. Mr. Lewis reviewed current marketing efforts, including upcoming tour-it and investor videos and a new media partnership. Mr. Madden talked about the work DPP is doing around business retention and expansion, reviewing current outreach, visits, and assistance DPP has so far been able to offer some local businesses. Comments were made by Directors Desmond, Carney, and Damon, and Ms. Harrington, Mr. Foreman, and Ms. Kopistecki.

### Planning & Development

Director Damon introduced Mr. Marcell from TIP Strategies, who reviewed DPP's updated strategic plan (Strategic Operations Plan 2023-2028). Comments were made Directors Carney, Ward, Damon, Baker, and Callahan, and Messrs. Foreman, Malfitano, and Madden. Board members will review the plan in detail and reconvene in the coming weeks to discuss approval.

Director Damon then introduced Clint Nessmith from RDG, who provided a campaign update. Comments were made by Directors Carney and Ward and Mr. Foreman.

Finally, Director Damon reviewed the upcoming 2024 budget process, which will go from late August through presentation to the Board in November. Comments were made by Mr. Foreman.

### President's Report

Mr. Foreman gave an update on a recent proposal and asked that the Board form an ad-hoc committee to examine it and provide recommendations to the Board. Directors Damon, Baker, and Moore volunteered to serve.

### Additional Reporting

Director Herrera presented on plans for the City of Seaford Innovation Center. Comments were made by Director Carney.

### Co-Chair's Report

Director Carney provided a legislative update and talked about DPP Board seats, as some members will be transitioning off for 2024. Comments were made by Mr. Foreman.

### Next Meeting Date

The next meeting of the Board of Directors will be held on November 13, 2023, in Wilmington at a time and location to be announced.

### Adjournment

Closing remarks and thanks were made by co-Chairs Carney and Ward. There being no further business before the Board, the meeting was adjourned at 5:55 pm ET.