

**MINUTES OF REGULAR MEETING  
OF THE BOARD OF DIRECTORS OF  
DELAWARE PROSPERITY PARTNERSHIP, INC.**

**MARCH 22, 2021**

A regular meeting of the Board of Directors (the “Board”) of Delaware Prosperity Partnership, Inc. (the “Corporation”) was held on March 22, 2021, via video conference. The meeting commenced at 4:05 p.m. ET.

The following members of the Board, who constituted a quorum, were present:

Governor John Carney (co-Chair)  
Rodman Ward, III, CSC (co-Chair)  
Jeanmarie Desmond (Treasurer)  
Desmond Baker, Desmond Baker & Associates  
(Secretary)  
Tony Allen, Delaware State University  
Patrick Callahan, CompassRed  
Eric Cheek, Delaware Technical & Community  
College  
Doneene Damon, Richards, Layton & Finger  
Robert Herrera, The Mill  
Nick Lambrow, M&T Bank  
Gregg Moore, Becker Morgan Group  
Brian Pettyjohn, Delaware Senate  
Rob Rider, O.A. Newton & Son Company  
Richelle Vible, Catholic Charities  
Jack Walsh, Delaware Senate  
Lyndon Yearick, Delaware House of Representatives

Also in attendance from the Corporation:

Kurt Foreman, President & CEO  
Susan Coulby, Manager, Marketing Communications  
Ariel Gruswitz, Director, Innovation  
Becky Harrington, Director, Business Development  
Megan Kopistecki, Manager, Business Development  
Charles Madden, Director, Talent Services  
Christina Marconi, Manager, Engagement  
Emma Odren, Research Analyst  
Noah Olson, Innovation Support Manager  
Michele Schiavoni, Director, Marketing & External  
Relations  
John Taylor, Director, Economic Research

Other Guests

Elio Battista, Jr., Parkowski, Guerke & Swayze  
Andy Lubin, DPP Consultant  
Scott Malfitano, CSC  
Michael Marquardt, DPP Consultant  
Albert Shields, Office of the Governor  
Robin Domber, DCI  
Kat Saunders, DCI  
Pat Scruggs, TIP Strategies  
Jeff Marcell, TIP Strategies

Introductory Remarks

Co-Chairs Ward and Carney opened the meeting by welcoming Sen. Brian Pettyjohn to the Board.

### Meeting Minutes

The meeting minutes for the Corporation's January 19, 2021 Board meeting were presented by Director Ward for review and approval. Upon a motion duly made and seconded, the meeting minutes of the January 19, 2021 Board meeting were approved.

### External Relations

Director Herrera provided an update on DPP's current external affair opportunities, including sharing content on social media, upcoming thought-leader opinion pieces, and Mr. Foreman's recent award as one of the top 50 economic developers in the country.

He then introduced Robyn Domber and Kat Saunders from DCI, who presented a Delaware perception research study report commissioned by DPP. Comments were made by Directors Ward, Carney, and Callahan.

### Treasurer's Report

Director Desmond provided an overview regarding the status of the Corporation's finances and expenditures. Upon a motion duly made and seconded, the financials and expenditures were approved.

### Performance Oversight

Director Rider introduced Director Callahan, who provided an overview of the Science & Technology Advisors purpose, history, associated metrics, strategic goals, and timeline. Comments were made by Directors Carney, Ward, Baker, Herrera, and Lambrow, as well as Mr. Foreman and Ms. Schiavoni.

Mr. Foreman then provided a projects update and focused on some key current projects.

### Planning & Development

Director Damon provided an update on the Advancing Prosperity Campaign.

She then introduced Mr. Madden and Pat Scruggs and Jeff Marcell of TIP Strategies, who presented on a potential workforce development initiative. Comments were made by Directors Damon, Ward, Carney, and Mr. Foreman.

### Audit Committee

Director Lambrow provided an update on the 2020 audit process, which is currently underway, and shared with the Board that the committee is also working on a proposed operating reserve policy for board review. He then stated that the committee expected to put forward for comment and approval drafts of both the 2020 audit and operating reserve policy at the next board meeting.

### President's Report

Mr. Foreman provided updates on the Corporation's operations and most recent workstreams.

Co-Chair's Report

Directors Carney and Ward reviewed some of the highlights from the Board meeting, and Director Ward acknowledged Director Vible's recent retirement.

Next Meeting Date

The next meeting of the Board of Directors will be held on May 17, 2021, at a time and place to be announced.

Adjournment

Closing remarks and thanks were presented by co-Chairs Carney and Ward. There being no further business before the Board, the meeting was adjourned at 5:48 pm ET.