

**MINUTES OF REGULAR MEETING
OF THE BOARD OF DIRECTORS OF
DELAWARE PROSPERITY PARTNERSHIP, INC.**

January 19, 2021

A regular meeting of the Board of Directors (the “Board”) of Delaware Prosperity Partnership, Inc. (the “Corporation”) was held on January 19, 2021, via video conference. The meeting commenced at 4:05 p.m. ET.

The following members of the Board, who constituted a quorum, were present:

Governor John Carney (co-Chair)	Doneene Damon, Richards, Layton & Finger
Rodman Ward, III, CSC (co-Chair)	Robert Herrera, The Mill
Jeanmarie Desmond (Treasurer)	Nick Lambrow, M&T Bank
Desmond Baker, Desmond Baker & Associates (Secretary)	Gregg Moore, Becker Morgan Group
William Bush, Delaware House of Representatives	Rob Rider, O.A. Newton & Son Company
Patrick Callahan, CompassRed	Richelle Vible, Catholic Charities
Eric Cheek, Delaware Technical & Community College	Lyndon Yearick, Delaware House of Representatives

Also in attendance from the Corporation:

Kurt Foreman, President & CEO
Susan Coulby, Marketing & Communications Manager
Ariel Gruswitz, Director of Innovation
Becky Harrington, Director of Business Development
JaqKee Hill, Team & Operations Coordinator
Megan Kopistecki, Manager of Business Development
Charles Madden, Director of Talent Services
Christina Marconi, Engagement Coordinator
Emma Odren, Research Analyst
Noah Olson, Innovation Support Manager
Michele Schiavoni, Director of Marketing & External
Relations
John Taylor, Director of Economic Research

Other Guests

Elio Battista, Jr., Parkowski, Guerke & Swayze
Joe Johnson, Shiny
Andy Lubin, DPP Consultant
Scott Malfitano, CSC
Albert Shields, Office of the Governor

Introductory Remarks

Co-Chair Ward opened the meeting by welcoming everyone and wishing everyone a happy new year.

Meeting Minutes

The meeting minutes for the Corporation’s November 16, 2020, Board meeting were presented by Director Ward for review and approval. Upon a motion duly made and seconded, the meeting minutes of the November 16, 2020 Board meeting were approved.

Treasurer's Report

Director Desmond gave an overview regarding the status of the Corporation's finances and expenditures and reviewed year-end financials. Upon a motion duly made and seconded, the financials and expenditures were approved.

Performance Oversight

Director Rider introduced a first look at the Live Love Delaware website, which was reviewed by Mr. Madden and Mr. Johnson. Comments were made by Mr. Foreman, Ms. Schiavoni, and Mr. Taylor, and Directors Ward, Damon, Lambrow, and Yearick.

Mr. Rider then provided an in-depth analysis of projects to date, including topline metrics, lead sources, closed projects, and potential actions and opportunities. Comments were made by Mr. Taylor and Mr. Shields, and Directors Callahan, Lambrow, Herrera, and Yearick.

Planning & Development

Director Damon provided an update on the progress of the Advancing Prosperity Campaign, including participation from returning and new investors. Comments were made by Mr. Foreman and Directors Vible, Yearick, and Callahan.

President's Report

Mr. Foreman gave an overview of the work DPP has done since its inception and thanked the staff for their efforts in establishing robust and successful workstreams and partnerships. He also thanked the Board for their support and efforts in moving DPP's work forward. Also mentioned DPP's successful 2020 United Way campaign.

Co-Chair's Report

Co-Chair Ward announced that Mr. Herrera will become Chair of the External Relations Committee, and that communication about completion of Board compliance forms will be sent distributed soon.

Next Meeting Date

The next meeting of the Board of Directors will be held on March 22, 2021, at a time and place to be announced.

Adjournment

Closing remarks and thanks were presented by co-Chair Ward. There being no further business before the Board, the meeting was adjourned at 5:20 pm ET.