

**MINUTES OF REGULAR MEETING
OF THE BOARD OF DIRECTORS OF
DELAWARE PROSPERITY PARTNERSHIP, INC.**

September 20, 2020

A regular meeting of the Board of Directors (the “Board”) of Delaware Prosperity Partnership, Inc. (the “Corporation”) was held on September 21, 2020, via videoconference. The meeting commenced at 4:04 p.m. ET.

The following members of the Board, who constituted a quorum, were present:

Governor John Carney (co-Chair)	Doneene Damon, Richards, Layton & Finger
Rodman Ward, III, CSC (co-Chair)	Robert Herrera, The Mill
Jeanmarie Desmond (Treasurer)	Nick Lambrow, M&T Bank
Desmond Baker, Desmond Baker & Associates (Secretary)	Gregg Moore, Becker Morgan Group
Tony Allen, Delaware State University	Robin Morgan, University of Delaware
Patrick Callahan, CompassRed	Rob Rider, O.A. Newton & Son Company
Eric Cheek	Richelle Vible, Catholic Charities
	Jack Walsh, Delaware Senate

Also in attendance from the Corporation:

Kurt Foreman, President & CEO
Susan Coulby, Marketing & Communications Manager
Ariel Gruswitz, Director of Innovation
Becky Harrington, Director of Business Development
JaqKee Hill, Team & Operations Coordinator
Megan Kopistecki, Manager of Business Development
Charles Madden, Director of Talent Services
Christina Marconi, Engagement Coordinator
Noah Olson, Innovation Support Manager
Michele Schiavoni, Director of Marketing & External
Relations
John Taylor, Director of Economic Research

Other Guests

Elio Battista, Jr., Parkowski, Guerke & Swayze
Andy Lubin, DPP Consultant
Scott Malfitano, CSC
Michael Marquardt, DPP Consultant
Albert Shields, Office of the Governor
Alex Cooke, TIP Strategies
Jeff Marcell, TIP Strategies
Lisa Nisenfeld, TIP Strategies
Pat Scruggs, TIP Strategies

Introductory Remarks

Co-Chairs Ward and Carney opened the meeting by thanking everyone for attending, and the Governor offered comments on the Delaware’s pandemic response.

Meeting Minutes

The meeting minutes for the Corporation’s July 20, 2020 Board meeting were presented by Director Ward for review and approval. Upon a motion duly made and seconded, the meeting minutes of the July 20, 2020 Board meeting were approved.

Key Project Update

Mr. Madden introduced Jeff Marcell, Pat Scruggs, Alex Cooke, and Lisa Nisenfeld from TIP Strategies, who provided an update on the Tech Talent Pipeline project. Mr. Foreman, Director Desmond, Director Carney, Director Herrera, Charles Madden, and Michele Schiavoni offered comments.

Treasurer's Report

Director Desmond provided an overview regarding the status of the Corporation's finances and expenditures. Upon a motion duly made and seconded, the financials and expenditures were approved.

Performance Oversight

Mr. Foreman introduced a potential perception research opportunity. The Board had conversation, with comments from Directors Desmond, Damon, Lambrow, and Carney.

Mr. Foreman then presented an opportunity for DPP to be part of an advisory group for a national competitiveness study. The Board discussed the study, with comments from Directors Carney and Ward.

Upon a motion duly made and seconded, the Board approved moving forward with pursuing more information about both the perception research opportunity and the national competitiveness opportunity.

Director Rider gave a short overview of the project pipeline, then introduced Mr. Taylor, who reviewed specific metrics and trends. Contributing comments were Directors Carney and Rider, Ms. Harrington, and Mr. Foreman.

Planning & Development

Director Damon gave an overview of the 2021 concept budget and an update on the Advancing Prosperity campaign. Discussion was had by the Board, with comments from Directors Ward, Callahan, Desmond, and Lambrow, and Mr. Foreman.

President's Report

Mr. Foreman introduced information on the potential formation of a group of science and technology advisors. The Board had conversation, with comments from Directors Carney, Baker, and Vible, and Mr. Foreman, Ms. Gruswitz, and Mr. Shields.

Upon a motion duly made and seconded, the Board approved the formation of the science and technology advisors group.

Mr. Foreman presented information on a graduated lab space initiative that will be presented to the CDF, as well as a potential process to evaluate property and site readiness. He then reviewed the success of the recent virtual site selector event. Comments were contributed by Directors Ward and Carney.

Co-Chair's Report

Director Carney remarked on reaching out to larger employers in Wilmington and across the state, as well as an upcoming visit with Senator Coons from a French envoy.

Next Meeting Date

The next meeting of the Board of Directors will be held on November 16, 2020 at a time and place to be announced.

Adjournment

Closing remarks and thanks were presented by co-Chairs Carney and Ward. There being no further business before the Board, the meeting was adjourned at 5:59 pm ET.